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Date: March 12, 2018
To: Mayor and Council
Author: Shaun Martinho H.B.Sc, C.E.T.
RE: Fleet Replacement Report
Report No.: MS 2018-11

AIM

To inform Council of the tendering process for a new Fleet acquisition, and recommend approval of the award of tenders.

BACKGROUND

Included in the 2018 capital schedule is the replacement of a 2005 GMC 5500 used for snow removal. This vehicle has reached the end of its useful life and has begun to incur unnecessary maintenance and repair costs. See the line item listed below:

Budget Line	Description	Dept.	Capital Cost	Reserve Funding	Impact
33	PW - Fleet Replacement 2005 GMC C5500 s/a truck	130	\$ 170,000	\$ 170,000	\$ -

DISCUSSION

As per the Town of Kingsville's procurement policy, the Municipal Services Department issued a tender for the replacement of this vehicle (See Appendix A). All of the proposals were reviewed and compared based on the criteria listed in the tender. It was determined that both vendors met all of the minimum specifications and the successful candidate was chosen based on lowest bid.

The results of the tendering and recommended vendors are as follows:

- Public Works will receive an International 7400 from Leamington International. Viking Cives will retrofit it with a hybrid salter/dump box. This truck will be used for both winter control and day-to-day operations throughout the year.

LINK TO STRATEGIC PLAN

Effectively manage corporate resources and maximize performance in day-to-day operations.

FINANCIAL CONSIDERATIONS

The total cost for the replacement of this vehicle is outlined below. The deficit resulting from this purchase will be recovered from surplus of the existing vehicle for \$26,500.00 and savings from previously approved 2018 fleet purchases. The totals include all additional items required for outfitting of the vehicles and all applicable taxes.

	Cost (with Non-Rebateable HST)	Trade In	Net Cost	Approved Funding	Net Impact		
PW - International 7400	\$198,406.15	\$26,500.00	\$171,906.15	\$170,000.00	-\$1,906.15	}	\$1,739.07
PW - 2018 Dodge Ram Quad Cab	\$36,354.78	\$0.00	\$36,354.78	\$40,000.00	\$3,645.22		

CONSULTATIONS

Municipal Services – Director, Supervisor, and all outside staff.
Financial Services- Director

RECOMMENDATION

That council approves the acquisition of the Fleet assets as follows:

One (1) 2019 International 7400 from Leamington International outfitted with a snowplow and salter for \$198,406.15 inclusive of the HST burden.

Shaun Martinho

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Public Works Manager

G.A. Plancke

G.A. Plancke, Civil Eng. Tech (Env.)
Director of Municipal Services

Peggy Van Mierlo-West

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Chief Administrative Officer