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**Date:** October 18, 2017  
**To:** Mayor and Council  
**Author:** M. Durocher  
**RE:** Skate Shop Tender  
**Report No.:** PR 2017-04

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## **AIM**

To request council approval for the operation of the Arena Skate Shop based on the information provided in the attached RFP submission

## **BACKGROUND**

At the conclusion of the 2016/17 hockey season the existing contract for the operation of the skate shop expired. A request for RFP's was advertised in order to solicit interest in the continued operation of this asset.

## **DISCUSSION**

The skate shop and the services which it provides is a valuable asset to the Kingsville skating/hockey community. With the conclusion of the contract previously operated by Aaron Hickmott it was imperative that another operator be found to carry on this service. Ben Ward has a long history of working with hockey in Kingsville and also was involved in our Rusty Blade Hockey Tournament. The expanded services such as glove and pad repair, blade and helmet repair will add to the viability of the skate shop and allow for extended customer satisfaction with the arena services. The financial contribution that Mr. Ward is offering is the same as the previous operator's agreement, and therefore does not alter the budget for that particular operation.

## **LINK TO STRATEGIC PLAN**

Improve recreational and cultural facilities and opportunities within the Town of Kingsville.

## **FINANCIAL CONSIDERATIONS**

The operation of the skate shop is a planned revenue line in the arena budget. The proposed rent for this space is the same as the previous tenant paid.

## **CONSULTATIONS**

Peggy Van Mierlo- West  
Parks Recreation Arts and Culture Committee

## **RECOMMENDATION**

That Council approve the RFP as submitted by Mr. Ben Ward for the operation of the Arena Skate Shop for the next 3 years.

*Maggie Durocher*

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Maggie Durocher Hons. BHK  
Manager of Parks and Recreation Programs

*Peggy Van Mierlo-West*

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Peggy Van Mierlo-West, C.E.T.  
Chief Administrative Officer