



Stantec Consulting Ltd.  
140 Ouellette Place, Suite 100  
Windsor, Ontario N8X 1L9  
Tel: (519) 966-2250  
Fax: (519) 966-5523

July 14, 2017  
File: 165620097

Town of Kingsville  
2021 Division Road North  
Kingsville, Ontario  
N9Y 2Y9

**Attention: G.A. Plancke, Civil Eng. Tech (Env)**  
**Director of Municipal Services**

Dear Sir,

**Reference: Tender Report**  
**Park Street Road Improvements from**  
**Division Street South to Dock Street**

Tenders for the above referenced project were received at the Town of Kingsville offices until 11:00 a.m. on Thursday, July 13<sup>th</sup> 2017. A total of six (6) tenders were submitted electronically. The tender amounts are shown below.

<u>CONTRACTOR</u>	<u>TENDER PRICE (Not Including HST)</u>
1. Sherway Contracting (Windsor) Limited	\$ 1,683,152.50
2. D'Amore Construction (2000) Ltd	\$ 1,697,110.00
3. Major Construction (2010) Ltd.	\$ 1,790,845.00
4. Coco Paving Inc.	\$ 1,794,000.00
5. J&J Lepera Infrastructures	\$ 1,825,000.00
6. Amico Infrastructures Inc.	\$ 2,049,900.00

The tenders were checked for inconsistencies, omissions, unbalanced pricing and other items that would raise concerns. Coco Paving Inc.'s unit prices in Item No. A 28 for topsoil and grass restoration were significantly lower than the prices submitted by all other tenderers. Since Coco Paving Inc. had the fourth lowest tender, no further action was taken. No other significant inconsistencies, omissions, or unbalanced pricing were noted.



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The tenders were checked for mathematical errors. No mathematical errors were noted.

All tenderers filled out Statements A, B and C as required.

A 10% bid bond was submitted to the Town by Sherway Contracting (Windsor) Limited subsequent to tender closing as required.

The engineer's opinion of probable cost for this work was \$1,641,475.00 (not including HST) which was based on historical prices for similar projects.

Sherway Contracting (Windsor) Limited was the low bidder for this project. The tender price of \$1,683,152.50 excludes HST, includes a cash allowance for asphalt escalation of \$2,500.00, and also includes a contingency allowance of \$142,400.00. Sherway Contracting (Windsor) Limited's bid is approximately 2.5% higher than the engineer's estimate, approximately 0.8% lower than the second lowest tenderer, approximately 6.0% lower than the third lowest tenderer, approximately 6.8% lower than the average tender price, and approximately 17.9% lower than the highest tenderer which is normal for this type of project. The pricing was slightly higher than anticipated likely due to the high volume of projects being tendered in the area over the last few weeks.

In our opinion, **Sherway Contracting (Windsor) Limited** has the resources and experience to successfully complete this project. We have worked with them on similar projects and those projects were completed within budget and on schedule.

We recommend the project be awarded to Sherway Contracting (Windsor) Limited at the unit prices indicated in the tender.

Feel free to call if you have any questions or require additional information

Regards,

**STANTEC CONSULTING LTD.**

Clarence Jubenville, P.Eng.  
Sr. Project Engineer  
Phone: (519) 966-2250 Ext. 241  
Fax: (519) 966-5523  
clarence.jubenville@stantec.com

Attachment:

c.