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Date: April 2, 2017
To: Mayor and Council
Author: Shaun Martinho H.B.Sc, C.E.T.
RE: Fleet Replacement Report
Report No.: MS 2017-18

AIM

To inform Council of the tendering process for new Fleet acquisition, and recommend approval of the award of tenders.

BACKGROUND

Several vehicles are listed for replacement in the 2017 capital program. These vehicles have reached the end of their useful lifecycle and are beginning to incur unnecessary maintenance and repair costs. The fleet vehicles listed in the 2017 schedule include:

Capital Budget Line #	Description	Dept	Capital Cost	Reserve Funding	Net Tax Impact
64	PW - Fleet Replacement - 2006 Sterling 10 ton s/a w/ plow & dump	130	\$170,000	\$ 170,000	\$ -
65	PW - Fleet Replacement - 2006 F-150	130	\$ 48,000	\$ 48,000	\$ -
67	PARKS - Fleet Replacement - 2001 F-550 s/a dump	171	\$ 70,000	\$ 70,000	\$ -
68	PARKS - Fleet Replacement - 2005 Chev C5500 3 ton s/a dump	171	\$ 75,000	\$ 75,000	\$ -
5	Replace 2009 Ford Ranger (Accident Replacement)	201	\$ 62,000	\$ 62,000	\$ -

DISCUSSION

The Municipal Services Department prepared several tender documents, as per the Town's procurement policy, for the replacement of these vehicles. When deciding how to equip these vehicles several factors were considered including price, functionality, reliability, and time of delivery. Input was received from numerous parties including vendors, managers, and outside staff.

The results of the tendering and recommended vendors are as follows:

- Public Works will receive a Freightliner 114SD supplied by Team Truck Centres in Windsor. It will be equipped with a snow plow and salter/sander installed by Viking-Cives.
- Public Works will receive a 1500 Dodge Ram Pick-up supplied by Oxford Dodge. It will have a spray-in bed liner and tool box. It will also be retrofitted with Road Watch for road patrol.
- Parks and Recreation will receive two Ford F550's supplied by Victory Ford in Chatham. They will be outfitted with an all-aluminum dump body supplied by Commander Industries in Strathroy.
- Environmental Services will receive a Ford F250 supplied by Victory Ford in Chatham. It will have a specialty cap and box slider installed to facilitate response to main breaks and assisting with construction projects.

LINK TO STRATEGIC PLAN

To provide safe, adequate and affordable municipal services and infrastructure.

FINANCIAL CONSIDERATIONS

The total cost for each of the replacement vehicles is outlined below. The totals include all additional items required for outfitting of the vehicles and all applicable taxes.

	Cost (with Non-Rebateable HST)	Trade In	Net Cost	Approved Funding	Net Impact			
PW - Freightliner 114SD	\$220,626.70	\$17,000.00	\$208,176.87	\$170,000.00	-\$38,176.87	}	-\$26,360.07	
PW - 2017 Dodge Ram Quad Cab	\$35,564.21	\$0.00	\$36,183.20	\$48,000.00	\$11,816.80			
PARKS - 2017 Ford F-550	\$63,977.48	\$0.00	\$65,080.20	\$70,000.00	\$4,919.80			
PARKS - 2017 Ford F-550	\$63,977.48	\$0.00	\$65,080.20	\$75,000.00	\$9,919.80			
ENV - 2017 Ford F-250 Ext Cab	\$53,186.78	\$0.00	\$54,210.20	\$62,000.00	\$7,789.80			

The deficit realized by the purchase of the fleet vehicles in the Public Works Department will be recovered throughout the year in operations.

CONSULTATIONS

Municipal Services – Director, Manager(s), Supervisor, and all outside staff.
Director of Financial Services

RECOMMENDATION

That council approves the acquisition of the Fleet assets utilizing Fleet Management Reserves as followed:

One (1) 2018 Freightliner 114SD from Team Truck Center in Windsor outfitted with a Plow and salter by Viking Cives in Mt. Forest for the combined purchase price of \$208,176.87 inclusive of HST burden.

One (1) 2017 Dodge Ram Quad Cab 4x4 from Oxford Dodge in London equipped as required for the purchase price of \$36,185.20 inclusive of HST burden.

Two (2) 2017 Ford F-550 from Victory Ford in Chatham outfitted with aluminum dump body by Commander Industries in Strathroy for the combined purchase price of \$65,080.20 each inclusive of HST burden.

One (1) 2017 Ford F-250 Extended Cab 4x4 from Victory Ford in Chatham equipped as required for the purchase price of \$54,210.20 inclusive of HST burden.

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