



Date: April 28, 2025
To: Mayor and Council
Author: Scott Moore, Fire Chief
RE: Purchase of Replacement - Fire Engine 122

RECOMMENDED ACTION

That Council **approve** the tender award of \$1,170,000.00, plus HST, to Metalfab Ltd. for the purchase of a new fire engine to replace Engine 122, to be delivered in the 2026 Budget year.

BACKGROUND

Engine 122 apparatus, a 2001 Fort Garry, was identified in the Town of Kingsville Fleet Management Summary to be replaced in 2026.

Tenders were posted on the Bids & Tenders section of the town's website and closed on Monday April 7, 2025, at 16:00 hours. Three manufacturers responded to the call for tenders.

DISCUSSION

The current Fleet Management Program for the Kingsville Fire Department has been in place for several years, and the apparatus in question has been scheduled for replacement in 2026.

The National Fire Protection Association recommends retiring a pumping apparatus after it reaches 25 years. The Fire Underwriters Survey only recognizes apparatus in a municipality with a population of 25 years or less, and the fleet management program is based on these standards.

Administration has reviewed the three vendors, and all can build a similar truck to our specifications, but pricing, as well as servicing are the main factors.

The tender results including the accessory equipment, are as follows:

Metalfab Ltd.	\$1,170,000.00, plus HST
Darch Fire Inc.	\$1,222,401.38, plus HST
Commercial Emergency Equipment	\$1,375,999.63, plus HST

Metalfab's tender is the lowest, provides better options, and is the only vendor to provide local servicing. The delivery date would be 18 to 24 months which would be the normal industry expectation of delivery.

FINANCIAL CONSIDERATIONS

Based on the 2025 budget, the Fire Equipment Reserve is expected to have a balance of approximately \$1,197,284 as of December 31, 2025. If the Town simply maintains its 2025 annual contribution level of \$425,000, there will be sufficient funds in this reserve to finance this purchase in 2026.

ENVIRONMENTAL CONSIDERATIONS

None.

CONSULTATIONS

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Ryan McLeod, Director of Finance and Treasurer
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PREPARED BY:



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Fire Chief

REVIEWED BY:



John Norton
CAO