



Date: December 9, 2024
To: Mayor and Council
Author: Ryan McLeod, Director of Finance & Corporate Services
RE: 2025 Insurance Renewal

RECOMMENDED ACTION

That Administration **BE DIRECTED** to renew the Town's insurance program with Intact Public Entities Inc. for a one-year period beginning January 1, 2025.

BACKGROUND

In 2020, Administration worked with Dave Rikley from Programmed Insurance Brokers Inc. to conduct a formal Request for Proposal (RFP) for the Town's Insurance Program. While all four of the major municipal insurance providers reviewed the Town's RFP documents, only two companies submitted proposals. After an in-depth review, the Town ultimately selected Intact Public Entities Inc. ("Intact") for its 2021 insurance program and has continued to renew with Intact over the previous 4 years.

The annual renewal process requires Administration to respond to detailed questionnaires and provide up-to-date asset listings. The Insurance company will adjust its premiums based on several factors, including; loss history, asset values and changing risk factors which may or may not be within the control of the municipality

DISCUSSION

Over the past few months, Administration worked with Broker Dave Rikley to secure a renewal with Intact for 2025. To maintain the Town's existing coverages and limits, Intact has proposed a premium of \$808,226 (plus non-refundable PST), representing an increase of \$34,781 over 2024. This insurance includes coverage for general liability, property, errors & omissions, automobile and other potential liabilities.

According to Mr. Rikley, the 4.5% premium increase is consistent with the average municipal insurance increases in Southwestern Ontario. Kingsville's premium increase is primarily a function of rising property replacement values and poor automobile loss experience over the past 5 years.

FINANCIAL CONSIDERATIONS

The recommended insurance package for 2025 amounts to \$808,226 (plus non-refundable PST). The \$34,781 increase over 2024 has been incorporated into the 2025 municipal budget.

ENVIRONMENTAL CONSIDERATIONS

The Town's insurance program includes coverage for Environmental liabilities and clean-up expenses

CONSULTATIONS

Dave Rikley, FCIP, FRM, Account Executive, Programmed Insurance Brokers Inc

PREPARED BY:



Ryan McLeod, CPA, CA
Director of Finance and Corporate Services

REVIEWED BY:



John Norton
CAO