



**Date:** April 22, 2024

**To:** Mayor and Council

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**RE:** 2024 Urban Road Tender Awards

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## **RECOMMENDED ACTION**

1. That Council **ENDORSE** the award of the 2024 Kingsville Urban Road Resurfacing Program to Mill-Am Corporation in the amount of \$820,050 (excluding HST) via formal award by the County of Essex.
2. That the Main Street East and Jasperson Drive Reconstruction Tender **BE AWARDED** to Piera Con Enterprises Inc. in the amount of \$1,150,000 (excluding HST) and the Mayor and Clerk **BE AUTHORIZED** to execute the requisite agreement, and further, Council **APPROVE** the revised budget for this project as described in the Financial Considerations section of this report.

## **BACKGROUND**

During the December 6<sup>th</sup> 2023 Budget Meeting, Council approved a number of municipal infrastructure projects. As a result, several tenders have been advertised to the public seeking qualified contractors and / or engineers to perform the work.

As per Kingsville Procurement Policy, award of any tender exceeding \$250,000 requires Council approval. Below is a summary of tender results exceeding \$250,000 as well as a recommendation for award.

## **DISCUSSION**

### 2024 Urban Road Resurfacing Tender

The scope of work for this tender includes resurfacing of Wride Avenue, Erie Avenue, Park Avenue, King Boulevard, Bayview Avenue, and Mallot Avenue.

This annual tender is typically authored, advertised, and administered by Kingsville. However, this year administration partnered with the County and have included this work within their Resurfacing Tender with the hopes of securing better pricing. The County purchases and installs asphalt in much greater quantities which can lead to cost savings per tonne. Kingsville's Procurement By-law does allow for this type of cooperative purchasing.

The County's tender closed with the following results for Kingsville related work (excluding HST):

| Contractor / Vendor Name | Bid Amount |
|--------------------------|------------|
| Mill-Am Corporation      | \$820,050  |
| GIP Paving Inc.          | \$851,392  |

The tender results are approximately 6% cheaper when compared to Kingsville's 2023 tender results. That said, asphalt binder was more expensive in early 2023 vs today. Asphalt binder is the binding material in asphalt concrete and it fluctuates in cost on a monthly basis. These fluctuations have a significant impact on the cost of asphalt concrete. Therefore, although there are some savings with partnering with the County on this project, it does appear to be nominal in this case.

The recommendation is to endorse the County's intentions to award to Mill-Am. This award is within Kingsville budget. The County will take the lead on administering this project. The selected contractor will invoice the County, and in turn, the County will invoice Kingsville accordingly.

#### Main Street East and Jasperson Drive Reconstruction Tender

In 2022, Kingsville endorsed a new Comprehensive Transportation Master Plan. Two recommendations for Main Street East resulting from this plan include:

- The installation of a dedicated westbound right hand turn lane from the McDonald's plaza to Jasperson Drive. The intent of this turn lane is to improve traffic operations and capacity on Main Street East in this vicinity.
- Continuation of the existing multi-use path to improve active transportation into the commercial area of Kingsville. The existing path is on the south side of Main Street East starting 200m east of Kratz Sideroad and terminates at Pelee Island Winery.

To advance this work, Dillon Consulting was hired in 2023 to complete the requisite design (attached in Appendix A for your reference). Key highlights of the design include:

- A road widening to the south to accommodate a new westbound right hand turn lane. The south side was chosen to avoid costly land acquisitions and primary hydro pole relocations on the north side.
- Extension of the existing multi-use path to the Jasperson Drive intersection.
- Extending the southbound left turn lane on Jasperson Drive. This will be accommodated by converting the southern most Zehrs access on Jasperson to a right-in / right-out access.
- Improved street lighting to meet current standards.

Council approved funds for construction in 2024. A tender was recently advertised and closed with the following results (top 3 only and excluding HST):

| <b>Contractor / Vendor Name</b> | <b>Bid Amount</b> |
|---------------------------------|-------------------|
| Matassa Incorporated            | \$1,077,600       |
| Piera Con Enterprises Inc.      | \$1,150,000       |
| Rudak Excavating Inc.           | \$1,154,500       |

Piera Con Enterprises is the lowest bidder with requisite construction experience, and therefore are recommended for award.

If awarded, the intent is to complete this project during the July / August timeframe. Businesses can remain open during construction. Traffic through the area will be maintained, however it will be impacted and delays are to be expected. Avoiding the area if possible is the best option.

## **FINANCIAL CONSIDERATIONS**

### 2024 Urban Road Resurfacing Tender

The award of this tender as recommended is within budget.

### Main Street East and Jasperson Drive Reconstruction Tender

The award of this tender as recommended is not within budget. There are two main factors resulting in this overage:

- The scope of work was expanded following budget deliberations to increase the length of multi-use path, and further, improve the southbound Jasperson left hand turn lane.
- The County's share of anticipated expenses (based on actual tender results) are less than originally expected.

The following table summarizes the original budget vs the revised budget:

| <b>Source</b>                                    | <b>Original Budget</b> | <b>Revised Budget</b> |
|--------------------------------------------------|------------------------|-----------------------|
| County of Essex                                  | \$380,000              | \$194,000             |
| Development Charges (75% of Kingsville expenses) | \$315,000              | \$717,000             |
| Canada Community Building Fund (Gas Tax)         | \$105,000              | \$239,000             |
| <b>Total</b>                                     | <b>\$800,000</b>       | <b>\$1,150,000</b>    |

The anticipated deficit can be covered by utilizing additional DC's and grant funding.

## **ENVIRONMENTAL CONSIDERATIONS**

Improved traffic operations on Main Street East should reduce idle time. Further, extending the existing multi-use path will encourage the use of active modes of transportation as opposed to traditional motor vehicle transportation.

## **CONSULTATIONS**

Kingsville Administration  
Dillon Consulting

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