

Appendix A

February 24, 2021

Sent electronically only

The Corporation of the Town of Kingsville
2021 Division Road North
Kingsville, Ontario N9Y 2Y9

Attention: Tim Del Greco, P.Eng.
Manager of Engineering

MS 19-201 Cottam Lagoons Capacity Upgrade
Tender Review

Dear Mr. Del Greco,

We have completed our review of the two lowest bids submitted for the Cottam Lagoons Capacity Upgrade tender, from Elmara Construction (Elmara) and BGL Contractors (BGL) as provided in the Bids and Tenders summary document - MS19-201 - Cottam Lagoons Capacity Upgrade - Overview of Schedule of Prices.

We found that the prices submitted by both bidders were balanced and did not notice unusually low or high items, and note that Elmara's bid was the lower of the two bids.

We have reviewed the provided reference projects and noted that Elmara did not list wastewater treatment plant projects. BGL provided wastewater treatment plant related projects.

We requested the Bidders to provide contact information for their reference projects. We have interviewed the contacts over the phone, except OCWA, who provided input to the Town directly. One of Elmara's contacts did not provide information noting that Elmara did not request them to provide references. No significant issues were noted during interviews.

Based on the above review and all other information reviewed and provided, in our opinion, BGL is better qualified to complete the project.

Please contact our office with any comments or questions.

Yours sincerely,

DILLON CONSULTING LIMITED



SCOTT PRAILL, CET, B.Comm.
Project Manager

SJP:lld

Our File: 19-1108



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