## Sun Parlour Folk Music Society Income Statement 10/01/2018 to 09/30/2019

## <u>REVENUE</u>

Sales Revenue	
Bingo	22,406.52
Canoe Raffle	8,320.34
Concert Series	3,200.00
Festival Ticket Sales	75,270.00
Sponsorships	6,250.00
Grants - Federal	22,000.00
Grants - Provincial	55,000.00
Grants - Municipal	20,000.00
Advertising	1,909.00
Artisan Vendor	2,716.00
Artist Merchandise Commission	1,075.00
Food Vendor	4,500.00
Wine and Beer Sales	26,782.00
50/50 Raffle	2,000.00
	251,428.86

TOTAL REVENUE251,428.86EXPENSECost of Goods SoldSupplies & Material4,817.12Artist Merchandise5,989.38Production Costs23,772.94Subcontracts1,000.00Total Cost of Goods Sold35,579.44		
Cost of Goods SoldSupplies & Material4,817.12Artist Merchandise5,989.38Production Costs23,772.94Subcontracts1,000.00	TOTAL REVENUE	251,428.86
Supplies & Material4,817.12Artist Merchandise5,989.38Production Costs23,772.94Subcontracts1,000.00	EXPENSE	
Artist Merchandise5,989.38Production Costs23,772.94Subcontracts1,000.00	Cost of Goods Sold	
Production Costs 23,772.94   Subcontracts 1,000.00	Supplies & Material	4,817.12
Subcontracts 1,000.00	Artist Merchandise	5,989.38
	Production Costs	23,772.94
Total Cost of Goods Sold 35,579.44	Subcontracts	1,000.00
	Total Cost of Goods Sold	35,579.44

## **General & Administrative Expenses**

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Accounting & Legal	9,252.55
Artist Performance Fees	100,312.80
Wine & Beer Purchase	12,891.98
Artist Accommodations	12,625.67
Printing	7,109.34
Advertising & Promotions	8,901.50
Meetings	1,129.78
Canoe Raffle Draw	6,291.65
Festival Food & Kitchen	2,776.15
May Fund	2,000.00
Site Costs & Rentals	18,355.48
Business Fees & Licenses	1,831.33
Insurance	5,197.11
Interest & Bank Charges	420.47
Office Supplies	391.64
Rent	1,555.00
Producer Contract (No HST)	24,167.30
Total General & Admin. Expenses	215,209.75

250,789.19
639.67