



**Building  
Homes.  
Building  
Hope.**

December 9, 2019

Town of Kingsville  
Town Council  
2021 Division Road North  
Kingsville, ON N9Y 2Y9

Attention: Mayor Nelson Santos and Members of Town Council

Dear Sirs/Madams,

REFERENCE: Development Fees for 1056 Birch Ave, and 1057 Maple Ave

As I am sure you are aware, Habitat for Humanity Windsor-Essex Inc. is completing two homes in Kingsville just in time for Christmas.

In the past, local municipalities have been generous in approving Habitat for Humanity for waived fees or "grants-in-lieu-of" for building, development and related fees. We are sincerely grateful for those decisions as they have directly increased our ability to provide decent, affordable housing built in partnership with local families in need.

The new homes we are completing in Kingsville will not only allow us to provide safe decent affordable homes for two families in core housing need, it will also benefit the town of Kingsville. Habitat for Humanity has a proven \$4 return on investment for every \$1 of support. This is due to families reduced reliance on social services and as homeowners they contribute to the local economy through property taxes.

But the most important impact of Habitat for Humanity's work is the 67 homes we have built so far. **Homeownership stops the cycle of poverty in its tracks.** Habitat homeowners partner with us to build their homes together with the community and pay a zero interest zero down payment mortgage directly back into the build fund.

The benefits accruing to Kingsville through Habitat for Humanity are many; most importantly we move families in core housing need into homes where they have pride of ownership and become taxpayers who **contribute to the services and needs of their town.**

We respectfully request that the building, development and related fees for the homes on Maple & Birch be granted back to Habitat for Humanity so that we may reinvest

them in building more homes. Thank you for your consideration of this matter. I look forward to hearing from you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Fiona Coughlin', followed by a long horizontal flourish line.

Fiona Coughlin CFRE, Executive Director/CEO

Habitat for Humanity Windsor-Essex

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