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Date: May 6, 2019

To: Mayor and Council

Author: Tim Del Greco, Manager of Municipal Services

RE: Elm Street Sidewalk Reconstruction

Report No.: MS 2019 – 22

#### AIM

To seek Council approval to proceed with reconstruction of various segments of sidewalk on Elm Street.

#### **BACKGROUND**

On an annual basis, the Municipal Services Department inspects and evaluates the condition of all sidewalk within the Town right-of-way. Segments of sidewalk that are determined to be in poor condition and requiring replacement are subsequently identified in the Capital 5-Year Plan in order to facilitate future rehabilitation.

In 2019, the following segments of sidewalk are approved for reconstruction in the Capital Budget:

- South side of Elm Street from McDonald Street to Queen Street
- North side of Elm Street from Queen Street to Division Street South

The reconstruction includes removal of the above sidewalks, widening (excavation) of the existing sidewalk profile where possible to accommodate current accessibility standards, and the installation of new concrete.

## **DISCUSSION**

In 2017, a tender for reconstruction of sidewalk in the Town of Kingsville was advertised. This tender closed with two submissions and was awarded to the low bidder, Giorgi Brothers Incorporated. At the time, Giorgi's bid was 15.6% lower than the second lowest bidder.

During the 2018 sidewalk program, Giorgi offered to maintain their 2017 pricing in order to secure the contract for an additional year. The Town accepted and awarded the work per this pricing agreement.

In April of 2019, Giorgi provided the Town with a cost proposal for the 2019 sidewalk reconstruction program. Giorgi has offered to complete the work at a rate equivalent to 2017 pricing plus 6%.

Municipal Services has reviewed the offer taking into consideration the following:

- The cost of construction material and labor has increased since 2017. An additional 6% over two years in current market conditions is not unreasonable.
- Giorgi was the lowest bidder in 2017 by 15.6%. Therefore, it is reasonable to suggest that Giorgi's 2019 rates are still very competitive and perhaps still the cheapest.
- Giorgi has continued to provide the Town with high quality workmanship and excellent customer service year over year. There is monetary value in these qualities as poor workmanship and poor service often lead to escalation in project costs.
- Smaller projects when tendered may attract less experienced and / or qualified firms.

The recommendation is to award the 2019 Elm Street sidewalk reconstruction to Giorgi Brothers Incorporated based on the above rationale. However, in 2020, the sidewalk reconstruction tender will be advertised to the public to ensure pricing received is still competitive amongst all bidders.

#### LINK TO STRATEGIC PLAN

To become a leader in sustainable infrastructure renewal and development.

# FINANCIAL CONSIDERATIONS

Giorgi's unit rate for 2019 sidewalk reconstruction is \$63.60 per square meter. This equates to approximately \$49,131 for reconstruction of the planned segments on Elm Street.

\$52,500 is allocated in the Kingsville Capital Budget in regards to this project.

## **CONSULTATIONS**

Giorgi Brothers Incorporated Municipal Services

#### RECOMMENDATION

That Council award the 2019 Elm Street sidewalk reconstruction to Giorgi Brothers Incorporated.

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