

Appendix B

Our File: 18-7520 (Corr.)

August 31, 2018

SENT VIA EMAIL AND MAIL

Corporation of the Town of Kingsville
2021 Division Road North
Kingsville, ON
N9Y 2Y9

Attention: Mr. Tim Del Greco

**Replacement of McCallum Culvert (#503)
Over Mill Creek in the
Town of Kingsville
Summary of Tender Results**

Dear Sir:

On August 22, 2018, four (4) e-tenders were received on the Town's website for this project with results summarized as follows:

| Tenderer | Total Tender Price (Excluding applicable taxes) |
|----------------------------------|--|
| Nevan Construction Inc. | \$452,140.00 |
| SLR Contracting Group Inc. | \$464,205.00 |
| Southshore Contracting Inc. | \$524,200.00 |
| SheaRock Construction Group Inc. | \$549,000.00 |

There were no irregularities identified in the tenders received for this work.

All Tenderers submitted the required 10% Bid Bond which you have retained. All Tenderers acknowledged receipt of the Addendum No. 1.

We have confirmed verbally with Mr. Walter Branco of Nevan Construction Inc. (Nevan) that if awarded they are prepared to proceed with this project in accordance with the Contract Documents and their tender submission.

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As the Town is aware, it is generally accepted practice to award construction contracts based on the lowest compliant tender results. In this case, we understand that the Town has concerns with the low Tenderer's experience level and performance with recent past infrastructure projects with the Town. Dillon has no past working experience with Nevan and no knowledge of their past project performance prior to their bid submission. We have taken the liberty through due diligence to contact a few Consultants and Municipalities that have recently worked with Nevan in the role of general contractor on municipal infrastructure projects. The general feedback received was that Nevan did not display sufficient expertise mainly through lack of experience, which resulted in varying degrees of difficulties and delays on these projects.

With these concerns, there appear to be several provisions in this Contract that would provide the Town with the flexibility to award this project to the second lowest Tenderer (SLR), though it is recommended that the Town review this with their legal counsel before making a final decision.

Once the Town has confirmed their decision, we will proceed with requesting the required documentation and providing the necessary agreements for execution by the successful Tenderer.

Yours sincerely,

DILLON CONSULTING LIMITED



Patrick E. Robitaille, P.Eng.,
Project Manager

PER:d