

## SPECIAL MEETING OF COUNCIL AGENDA

Tuesday, June 27, 2017, 2:00 PM

#### Kingsville Arena - Committee Rooms B and C

1741 Jasperson Lane

Kingsville, ON N9Y 2E4

**Pages** 

#### A. CALL TO ORDER

#### B. DISCLOSURE OF PECUNIARY INTEREST

When a member of Council has any pecuniary interest, direct or indirect, in any matter which is the subject of consideration at this Meeting of Council (or that was the subject of consideration at the previous Meeting of Council at which the member was not in attendance), the member shall disclose the pecuniary interest and its general nature, prior to any consideration of the matter.

#### C. BUSINESS

1. Strategic Planning Worksheet Review

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#### D. CONFIRMATORY BY-LAW

1. By-law 74-2017

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Being a by-law to confirm the proceedings of the Council of The Corporation of the Town of Kingsville at its June 27, 2017 Special Meeting

To be read a first, second, and third and final time

#### E. ADJOURNMENT

## Accessibility

**Goal:** Strive to make the Town of Kingsville a more accessible community

**Objective:** Provide staff training

Performance Measures		Year 1	Year 2	Year 3	
Complete 1 Training Program/year w/100% staff compliance		1 training program	1 training program	1 training program	
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Provide ongoing accessibility training to staff (i.e. customer service, disability, sensitivity)	annual	Committee and Administration	Accessibility Committee, Council and Administration	Incomplete
2	Make communications/do cuments accessible	2020	Committee and Administration	Accessibility Committee, Council and Administration	Incomplete
3	Assess and evaluate the accessibility needs of the community	2018	Committee and Administration	Accessibility Committee, Council and Administration	Incomplete

## **Communication External (visitors, tourists, residents)**

**Goal:** Promote the betterment, self-image and attitude of the community

**Objective:** Improved communication for potential residents, business owners and visitor

Perform	Performance Measures			Year 2	Year 3
To be deter	To be determined by the group				
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Development of Communication Strategy	2018	Management, Business Groups	Council/Administration	Incomplete
2	Enhancement of the Town website	2018	Management/Econo mic Development Committee Groups	Council/Administration/ Economic Development Committee	Incomplete
3	Integrate communications planning into the development of all Town Departments	2019	Management, materials and supplies	Council and Administrations	Incomplete
4	Development of an online presence for services	2018	Management	Council/Administration	Incomplete

## **Public Safety**

**Goal:** To promote a safe community

**Objective:** Improved communication and education

Performance Measures			Year 1	Year 2	Year 3
Expanded education program for public and emergency management		10% from 2016 levels	10% from 2017 levels	10% from 2018 levels	
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Improve public education regarding emergency services	2017	Fire Chief, Fire Prevention Officer, Educational Materials	Fire Prevention Officer, Senior Management, Council	Incomplete
2	Develop partnerships with neighbouring Municipalities and international agencies	2018	No additional budget implications	Senior Management, Council	Incomplete
3	Development of initiatives to improve the volunteer fire services	2019	Materials, supplies etc.	Senior Management, Council	Incomplete

#### **Recreation & Culture**

**Goal:** Improve recreational and cultural facilities and opportunities within the Town of Kingsville

**Objective:** To be determined by group

Per	Performance Measures			Year 2	Year 3
	Complete a specified number of recommendations within the Arts, Recreation and Culture Master Plan		2	2	2
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Review of Parks, Recreation, Arts and Culture Master Plan for relevance, and develop long-term Capital outlook plans	2018	Consultants / Funding	PRAC, Council, Senior Management	Incomplete
2	Implementation of recommendations within the PRAC Master Plan	2019 - 2022	Consultants / Funding	Council, Senior Management, PRAC	Incomplete

## **Planning & Development**

**Goal:** Manage residential growth through sustainable planning **Objective:** Optimize & streamline processes for development

I	Performance Measures		Year 1	Year 2	Year 3
	Improve permit approval time lines (reduce overall average of days to process)		5% based on 2016 levels	5% based on 2017 levels	5% based on 2018 levels
I	Improved efficiency		5% based on 2016 levels	5% based on 2017 levels	5% based on 2018 levels
#	# Actions	Timeframes	Resources	Who Is Involved	Status
1	Modernize the processes to expedite the permit approval process	2017	Investigation & Testing – will require financial resources	Chief Building Official	In progress
2	Provide updated information to the Builders regarding Ontario Building Code changes	2017	Operational, no cost	Chief Building Officials and Inspectors	In progress
3	Meet with local Builders and developers, understand their objectives and help provide the path to get there	Continuous	Staff time & meeting resources	Manager of Planning & Development Services & Chief Building Official	In progress
4	Develop a regional resource to combine approval	2019	Develop partnerships with outside agencies	Manager of Planning & Development Services /Chief Building Official	Incomplete

## **Planning & Development**

**Goal:** Manage residential growth through sustainable planning

**Objective:** Optimize processes for development

Pe	Performance Measures			Year 2	Year 3
Maintain consistent application processing timelines			80% for 2018	85% for 2019	90 % for 2020
Re	Reduce number of approval bodies (meetings)		10% reduction based on 2017	10% reduction based on 2018	10% reduction based on 2019
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Review and streamline all development review processes	2017-2020	Staff time	Manager of Planning & Development Services, Town Planner, Support Staff	In progress

#### **Business Growth**

**Goal:** Support growth of the business community

**Objective:** Encourage business retention and expansion

Perfori	Performance Measures			Year 2	Year 3
Numbe	er of businesses with more than 4 staff	3	2	2	
Increas	se new businesses		1	2	3
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Conduct a BR&E Study including Kingsville, Ruthven and Cottam proper. Including an emphasis for the engagement of larger industries	2017	Consultant	Council, Committee, and Senior Management	Incomplete
2	Develop Tourism Feasibility study to investigate Tourism trends and target groups for the area	2018	Consultant	Council, Committee and Senior Management	Incomplete
3	Identify growth opportunities for business through strong business networks	2019	Internal	Council, Committee and Senior Management	Incomplete
4	Develop partnership with neighbouring municipalities	2020	Internal	Council, Committee and Senior Management	Incomplete

## **Municipal Operations**

**Goal:** Effectively manage corporate resources, and maximize performance

**Objective:** Streamline operations

	Performance Measures	Year 1	Year 2	Year 3	
	Improved time efficiencies		5%	5%	5%
	Improved operation efficiency in maintenance of infrastructure		5% from 2016 levels	5% from 2017 levels	5% from 2018 levels
	Actions	Timeframes	Resources	Who Is Involved	Status
1	Increase capital spending / reserve contributions to fund lifecycle replacements	Annually	Departmental Management Long Range Capital Forecasts Allocation of budget funds	Senior Management Team Finance to provide reporting assistance	Incomplete
2	Determine the most cost effective and efficient management of assets	2017	Allocation of budget funds to purchase optimization tools	Senior Management Team	Incomplete
3	Development of implementation and education programs	2018	Departmental Management	Senior Management, Council	Incomplete
4	Review and updating of processes	2019	Departmental Management	Senior Management, Council	Incomplete

## **Efficient & Responsive Municipal Operations**

Goal: Effectively manage corporate resources and maximize performance in day-to-day operations

**Objective:** To be determined by group

Performance Measures			Year 1	Year 2	Year 3
	Internal review of 1 major operating activity or process per year, with a focus on improving the efficiency and / or effectiveness of the service			1 Process / Department	1 Process / Department
Respond* to 90% of service requests within 2 business days.  *Respond does not necessarily = resolve			Meet Goal	Meet Goal	Meet Goal
	Actions	Time-frames	Resources	Who Is Involved	Status
	Municipal wide service delivery review – what to start, stop, continue, improve – with focus on tax payer value	2018	Internal Sources	Management, Council	Incomplete
	Municipal wide review of human resources to identify peaks and valleys in operating cycles to improve staff utilization and cross departmental co-operation	2018	Internal Sources	Management, Staff	Incomplete
	Development of LEAN business processes to maximize value for tax payers	2019	Training, Outside Consultant	Management, Staff	Incomplete
	Develop Key Performance Indicators (KPI)'s to monitor the efficient & effective service delivery and build into staff performance evaluations	2019	Internal Sources	Management, Staff, Council	Incomplete

## **Fiscal Responsibility**

**Goal:** Effectively manage corporate resources and maximize performance in a fiscally responsible manner.

**Objective:** To be determined

Performance Measures	Performance Measures			Year 3
Annual net operating expenditure increases of no	Annual net operating expenditure increases of no more than 2%			Met Goal
Reduce tax supported debt service cost as a % of n	nunicipal taxation	< 6.5%	< 6.4%	< 6.3%
Actions	Time-frames	Resources	Who Is Involved	Status
Update development charge study to ensure growth is paying for growth related capital projects	2017	Outside Consultant	Management, Council	Incomplete
Comprehensive review of alternative revenue sources	2018	Internal Sources	Management, Council	Incomplete
Prepare a financial plan to identifying all ongoing operating costs for any new capital projects in excess of \$300,000 (excludes replacements & rehabilitations)	2018 Budget & Beyond	Internal Sources	Management, Council	Incomplete
Implementation of LEAN business processes to maximize value for tax payers	2019	Training, Outside Consultant	Management, Staff, Council	Incomplete

## **Infrastructure Sustainability**

**Goal:** To become a leader in sustainable infrastructure renewal and development.

**Objective:** To be determined by group

Performance Measures	Performance Measures			Year 3
Increase capital spending / capital reserve cont annually	Increase capital spending / capital reserve contributions annually			2.9% of municipal tax levy
Review and update of asset management plan / each major asset category.	Review and update of asset management plan / strategies for each major asset category.			Storm Sewers Water Wastewater
Actions	Timeframes	Resources	Who Is Involved	Status
Update infrastructure studies and incorporate findings into our asset management strategy	2017-2019	External Consultants, Budget funds	MS and FS Management	Incomplete
Develop and implement preventative maintenance programs to minimize the annual cost of our capital assets	2017-2019	Internal Sources, Training	MS and FS Management	Incomplete
Annual increases in capital spending / reserve contributions until we have achieved fully funded status for lifecycle replacement	Annually	Allocation of budget funds / Rate Increases	Council, Senior Management	Incomplete
Communicate asset management strategies to council and public on annual basis.	2017-2022	Internal Sources	MS and FS Management, Council	Incomplete



# Strategic Plan

2017 - 2022

Author [Pick the date]

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#### A Message from Mayor Nelson Santos

"If you do not step forward, you will always be in the same place."

The Municipality of Kingsville is in a fortunate position that is representative and home to a diverse population of residents, businesses, agriculture and industry. Often providing a balanced approach can be challenging where there are so many interests and thus why the Council and Administration behind the Corporation of the Town of Kingsville have continually supported visioning for both the short and long term strategies for our community's future.

In Kingsville, it is recognized that our community is never at a standstill, and is constantly learning, growing, and under development as we continue to mature from the days of amalgamation. As we keep moving forward with our positive momentum, we continue to keep an eye on our vision and goals on a regular basis. That's why our today's council has committed to modernize our Municipality's Strategic Plan and has set forth an updated vision based on the messages and input we have received over the past year from the public. This vision and mission for our term of council and for those that follow serves as both a guideline and a target and provides a live record of its progress and updates.

There is something about having our voices of business, our residents and our community, participate and commit to 'visioning' for our future success. Each one of us offers some important insight and support in helping identify key components of Kingsville as well as guide the municipality in ultimate goal setting and making important decisions that include investing in key infrastructure and programs with our goals focused on establishing an environment that will grow success; that will grow investment; that will grow and support our communities.

These initial goals and service plan targets are just the starting point. As this new strategic plan matures, it will serve as a unique tool that will then outline key projects, programs and direction for our town. It will also begin to bring into focus the necessary financial estimates and costs associated to them as part of our financial mindset and fiscal responsibility. Combined, this will provide for a vision that is reflective of our community and realistic to achieve.

Yours truly,

Nelson Santos Mayor

#### Introduction

The purpose of this document is to provide a guideline for taking actions that will strengthen the Town of Kingsville. This strategic plan is intended to sustain the quality of life that is enjoyed by residents. This document is designed to capture the ideas and input of the community members and combine it with the current competitive advantages of the Town of Kingsville.

#### **Process & Research**

Over the course of 2016 Council, staff and the public were able to attend various public seminars to ascertain a direction in which the strategic plan should move forward. Online surveys were also provided to the general public. These meetings were to ensure the strategic direction contained in the Plan met the Strategic Vision and Mission. The first meeting was facilitated by a member of OMAFRA. During this meeting the Vision, Mission and SWOT (Strengths, Weakness, Opportunities and Threats) were reviewed. Council and staff developed Action Plans which will also assist in developing the vision of the Town of Kingsville.

#### **Community Profile**

Located along the north shore of Lake Erie, approximately 40 minutes from the Windsor – Detroit border is the Town of Kingsville. Its unique location as one of the most southerly destination in Canada offers its residents an unusually mild winter climate. Since its 1999 restructuring, whereby the Townships of Gosfield North and South merged with Kingsville, the town boasts a total population of 22,358 (2016 Census), and occupies an area of approximately 247 square kilometers.

#### **Leading Industries**

Kingsville's ideal climate offers optimal conditions for an abundance of fresh farm produce from local farmers; in fact, Kingsville boasts the second longest growing season in all of Canada. The region of Kingsville-Leamington serves as the hub for North America greenhouse operations including; peppers, cucumbers, tomatoes, and strawberries. This hub is rapidly expanding. Kingsville is primed to meet the needs of this future growth. It also home to four estate wineries, producing a variety of wine from their local

vineyards. Located on the shores of Lake Erie, Kingsville is home to Ontario's premier fishing industry along with an active aggregate shipping port.

#### **Economic Development**

The Town of Kingsville presents a thriving downtown environment surrounded by traditional agricultural farming, together with an ever-expanding greenhouse industry. Conveniently located with easy access to international border connections and Highway #3 and 401, Kingsville is attracting the attention of manufacturing enterprises and tourism development. Attraction strategies have been identified and prioritized for the various key sectors of the Town. These include;

- Retirement and attraction of business related to this sector;
- Agriculture and agri-support activities;
- Tourism, food and culture;
- Pursuing enhanced communication networking and connection;
- Small business development and attraction of new manufacturing enterprises;
- Industrial park development;
- Waterfront and Marina development.

Kingsville's festivals are among the most attractive and well known. They include the Hamlet of Ruthven Apple Festival, the Village of Cottam Rotary Horse Show and Fall Festival, Migration Festival, Fantasy of Lights Festival, and Kingsville Folk Music Festival. It is an area that is rich with things to do and see. Its downtown shops are set in a Victorian theme, and provide quality personal service for all shopping, dining, and professional needs. Tours can be arranged for Colasanti's Tropical Gardens, Jack Miner Bird Sanctuary and Museum, Historical Park, self-guided heritage tours, and Pelee Island Winery. Visitors and residents can also relax in any number of community parks, or by the waterfront and harbour that is home to Kingsville fisheries, as well as ferry services to Pelee Island and Sandusky, Ohio.

#### **Municipal & Government Services**

The Municipality is governed by an elected Council including a Mayor and Deputy Mayor and 5 councillors. All Council are voted at large. Council is elected for a four year term. The Municipality follows the rules and regulations set out by the Provincial Government in the Municipal Act and various Provincial Acts.

The Town of Kingsville is in a two tier governance system. The County of Essex is the upper tier, with the Mayor and Deputy Mayor representing the Town at the County Council table.

The Town of Kingsville offers municipal services supporting community safety, quality of life, and a suite of residential services.

Over the course of 2016 Council, staff and the public were able to attend various public seminars to ascertain a direction in which the strategic plan should move forward. Online surveys were also provided to the general public. These meetings were to ensure the strategic direction contained in the Plan met the Strategic Vision and Mission. The first meeting was facilitated by a member of The Ministry of Agriculture, Food and Rural Affairs (OMAFRA). During this meeting the Vision, Mission and SWOT (Strengths, Weakness, Opportunities and Threats) were reviewed. Council and staff developed Action Plans which will also assist in developing the vision of the Town of Kingsville.

	Kingsville Growing by the Numbers						
Total estimat	ed population	22,358					
Census popul	ation 2011	21,362					
Census popul	ation 2006	20,908					
Age	Male	Female	Total				
0-14	1800	1630	3430				
15-19	694	624	1318				
20-29	1377	1305	2682				
30-39	1350	1152	2502				
40-49	1736	1403	3139				

50-59	1697	1654	3351		
60-69	1467	1555	3022		
70-79	70-79 841 925				
80 +	80 + 490 661				
Households &	Household Income (2	2016)			
Total number	Total number of households				
Median house	Median household income \$				
Average hous	89,482				
Average # of p	2.7				

#### **Mission Statement**

Mission is defined by the way you communicate to your citizens to whom services are provided and other stakeholders who have a vested interest. It is why your local government exists.

To enhance the vision statement the below mission statement was adopted:

"To make Kingsville a progressive and prosperous place."

- Exceptional Service Responsive
- Fiscally Responsible
- Innovative (Ideas)
- Manage Growth
- Co-operation

- Truly Caring
- Understand Limitations Be Focused
- Support Business Community
- Open Communication
- Consistent in the Delivery of Services
- Create Opportunities and Environment for Success
- Flexible
- Aligned
- Connected
- Attentive

#### **Vision Statement**

By working with and listening to residents and Council, administration acquired an understanding of what services were needed from the Corporation. Administration and Council formulated a vision that represents a future to aspire to that is responsive to their needs and concerns.

"Kingsville: A friendly and safe community - Proud of our past; excited about our future."

- Job Opportunities
- Good Schools
- Active Lifestyle Opportunities
- Great Weather and Location
- Civic Pride
- Welcoming
- Healthy Downtown
- Historic
- Memorable
- Quiet
- Friendly

- Clean and Beautiful
- Great Parks
- Safe and Secure
- Awesome Staff and Council
- Low Taxes
- Caring
- Lots to Do
- Great for Young and Old
- Affordable Living

#### **Values**

**Community:** The Town of Kingsville values a friendly community that works together to maintain a high quality of life for all its residents.

**Leadership:** The Town of Kingsville values a proactive approach that moves the community forward rather than reacting to emerging threats and changing times.

**Professionalism and Accountability:** The Town of Kingsville values professional, responsible service based on sound planning, budgeting and reporting.

**Preservation of a Small Town Culture:** The Town of Kingsville values the beautiful environment of its small town culture it inhabits and strives to ensure a healthy legacy for current and future generations.

#### **SWOT Analysis**

#### **Strengths**

Waterfront Small Town Feel Affordable Living

#### Natural Environment

#### Weaknesses

Nature Based Recreation Close to Urban Areas Close to Education Communication Amenities

#### **Opportunities**

Partnerships
New Residents
Development/Growth
Increased Accountability

#### **Threats**

Slow Growth
Lack of Funding
Lack of Public Transportation
Loss of Small Town Feel
Strategic Action Plan

Within Kingsville's growing portfolio includes an average 3% growth in residential home building, a key challenge is to guide and shape future growth in order to preserve the unique characteristics and retaining the small town feel and values of the Town of Kingsville as its population grows.

The Strategic Action Plan provides a starting point for discussion and guides the development of specific, measurable actions that can be implemented over the term of Council, to achieve our long and short terms goals and objectives.

## Accessibility

**Goal:** Strive to make the Town of Kingsville a more accessible community

**Objective:** Provide staff training

1	Performance Measures		Year 1	Year 2	Year 3	
(	Com	plete 2 accessibility pro	ojects per year	2 per year	2 per year	2 per year
]	Dev	elop key policies to crea	ite compliance	1 per year	1 per year	1 per year
;	#	Actions	Timefra mes	Resourc es	Who Is Involved	Status
-	1	Recommend training for staff for customer service	2017	Committee and Administration	Accessibility Committee, Council and Administration	Incomplete
2	2	Recommend training for staff regarding disability	2018	Committee and Administration	Accessibility Committee, Council and Administration	Incomplete
3	3	Recommend training for staff for sensitivity	2019	Committee and Administration	Accessibility Committee, Council and Administration	Incomplete
4	4	Recommend training for staff for accessibility and accommodation	2020	Committee and Administration	Accessibility Committee, Council and Administration	Incomplete

## **Communication (Residents)**

**Goal:** Promote the betterment, self-image and attitude of the community

**Objective:** Improved communication with residents

	Performance Measures		ures Year 1 Year 2		Year 3	
	Imp	prove response time in complaints  5% from 2016 levels  5% from 2017 levels		5% from 2018 levels		
	Improve public awareness of government process			5% from 2016 levels	5% from 2017 levels	5% from 2018 levels
	#	Actions	Timefra mes	Resources	Who Is Involved	Status
1		Development of Communication Strategy	2017	Staff, materials and licensing	Council and Administration	In progress
2		Build partnerships with the community	2018	Management, materials and supplies	Council and Administration	In progress
3		Integrate communications planning into the development of all Town Departments	2019	Management, materials and supplies	Council and Administrations	Incomplete

## **Communication (Visitors)**

**Goal:** Promote the betterment, self-image and attitude of the community **Objective:** Improved communication for potential residents and visitors

Performance Measures			Year 1	Year 2	Year 3
Increase nu	mber of tourists to events an	d the Town	5% from 2016 levels	5% from 2017 levels	5% from 2018 levels
Increase im	age and marketability of the	Town	5% from 2016 levels 5% from 2017 levels 5% from 2		5% from 2018 levels
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Development of marketing strategy for targeted audiences	2017	Management, Business Groups	Council/Administration	Incomplete
2	Enhancement of the Town website	2018	Management/Econ omic Development Committee Groups	Council/Administration/ Economic Development Committee	Incomplete
3	Expansion of a collaborative approach to improve tourism experience for visitors	2019	Management	Council/Administration	Incomplete
4	Development of an online presence for services	2018	Management	Council/Administration	Incomplete

## **Public Safety**

**Goal:** To promote a safe community

**Objective:** Improved communication and education

Performa	Performance Measures			Year 2	Year 3
Expanded education program for public and emergency management			10% from 2016 levels	10% from 2017 levels	10% from 2018 levels
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Improve public education regarding emergency services	2017	Fire Chief, Fire Prevention Officer, Educational Materials	Fire Prevention Officer, Senior Management, Council	Incomplete
2	Develop partnerships with neighbouring Municipalities and international agencies	2018	No additional budget implications	Senior Management, Council	Incomplete
3	Development of initiatives to improve the volunteer fire services	2019	Materials, supplies etc.	Senior Management, Council	Incomplete

#### **Recreation & Culture**

Goal: Increase use of recreational and cultural facilities

**Objective:** Improved response to residents input

Perfor	Performance Measures			Year 2	Year 3
	Increase recreation programming opportunities and facilities			15%	15%
#	Actions	Timefram es	Resources	Who Is Involved	Status
1	Review of Recreation and Culture Masterplan for relevance, and develop long-term Capital outlook plans	2018	Consultant	PRAC, Council, Senior Management	Incomplete
2	Implementation of new programming as per review of the masterplan	2019	Resources will be required	Council, Senior Management, PRAC	Incomplete
3	Review of Waterfront improvements	2020	Consultant	Council, Senior Management	Incomplete

## **Planning & Development**

**Goal:** Manage residential growth through sustainable planning

**Objective:** Optimize processes for development

Pe	rformance Measures		Year 1	Year 2	Year 3
Im	prove permit approval time lines		5% based on 2016 levels	5% based on 2017 levels	5% based on 2018 levels
Im	Improved efficiency		5% based on 2016 levels	5% based on 2017 levels	5% based on 2018 levels
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Modernize the processes to expedite the permit approval process	2017	Investigation	Manager of Development Services and Chief Building Official	In progress
2	Provide updated information to the Builders regarding Ontario Building Code changes	2017	Operational, no cost	Chief Building Officials and Inspectors	In progress
3	Meet with local Builders and developers, understand their objectives and help provide the path to get there	Continuous	Meeting tools	Manager of Development Services and Chief Building Official	In progress
4	Develop a regional resource to combine approval	2019	Develop partnerships with outside agencies	Manager of Development Services /Chief Building Official	Incomplete

#### **Business Growth**

**Goal:** Support growth of the business community

**Objective:** Encourage business retention and expansion

	Performar	nce Measures		Year 1	Year 2	Year 3
	Number o	f businesses with more than 4 staff		3	2	2
	Increase n	ew businesses		1	2	3
#		Actions	Timefram es	Resources	Who Is Involved	Status
	1	Conduct a BR&E Study including Kingsville, Ruthven and Cottam proper. Including an emphasis for the engagement of larger industries	2017	Consultant	Council, Committee, and Senior Management	Incomplete
	2	Develop Tourism Feasibility study to investigate Tourism trends and target groups for the area	2018	Consultant	Council, Committee and Senior Management	Incomplete
	3	Identify growth opportunities for business through strong business networks	2019	Internal	Council, Committee and Senior Management	Incomplete
	4	Develop partnership with neighbouring municipalities	2020	Internal	Council, Committee and Senior Management	Incomplete

## **Municipal Operations**

**Goal:** Effectively manage corporate resources, and maximize performance

**Objective:** Streamline operations

	Performance Measures	Year 1	Year 2	Year 3	
	Improved time efficiencies		5%	5%	5%
	Improved operation efficiency in main infrastructure	ntenance of	5% from 2016 levels	5% from 2017 levels	5% from 2018 levels
	Actions	Timeframes	Resources	Who Is Involved	Status
1	Increase capital spending / reserve contributions to fund lifecycle replacements	Annually	Departmental Management Long Range Capital Forecasts Allocation of budget funds	Senior Management Team Finance to provide reporting assistance	Incomplete
2	Determine the most cost effective and efficient management of assets	2017	Allocation of budget funds to purchase optimization tools	Senior Management Team	Incomplete
3	Development of implementation and education programs	2018	Departmental Management	Senior Management, Council	Incomplete
4	Review and updating of processes	2019	Departmental Management	Senior Management, Council	Incomplete

## **Fiscal Responsibility**

**Goal:** Effectively manage corporate resources, and maximize performance

**Objective:** Implement cost savings programs for operations

Perform	nance Measures	Year 1	Year 2	Year 3	
Annual	net operating expenditure of no more tha	n 1.5%	Met Goal	Met Goal	Met Goal
#	Actions	Timef rames	Resources	Who Is Involved	Status
1	Inclusive review of alternative revenue sources	2018	Internal sources no budgetary increase	Finance to provide reporting assistance	Incomplete
2	Inclusive review of human resources and internal infrastructure base upon growth and trends	2017	Internal Sources	Senior Management	Incomplete
3	Development of LEAN processes	2018	Training of senior management	Senior Management, Council	Incomplete
4	Implementation of LEAN processes through-out organization	2019	Internal Sources	Senior Management	Incomplete

## Sustainability

**Goal:** To become a leader in sustainable infrastructure renewal and development

**Objective:** Create an Infrastructure Sustainable Kingsville

Per	rformance Measures	Year 1	Year 2	Year 3	
	crease capital spending / reserve contr nually	5% from 2016 levels	5% from 2017 levels	5% from 2018 levels	
Im	proved proactive development of infra	10% from 2016 levels	10% from 2017 levels	10% from 2018 levels	
#	Actions	Timeframes	Resources	Who Is Involved	Status
1	Update Infrastructure studies	2017-2020	Financial, Organization and Administration, outside Consultant	Council, Senior Management	Incomplete
2	Develop, approve and implement new preventative maintenance programs	2018	Financial, Organization and Administration, outside Consultant	Council, Senior Management	Incomplete
3	Development of policies and procedures to better communicate changes	2017-2022	Financial, Organization and Administration, outside Consultant	Council, Senior Management	Incomplete

#### THE CORPORATION OF THE TOWN OF KINGSVILLE

#### BY-LAW 74 - 2017

# Being a By-law to confirm the proceedings of the Council of The Corporation of the Town of Kingsville at its June 27, 2017 Special Meeting

**WHEREAS** sections 8 and 9 of the *Municipal Act, 2011* S.O. 2001 c. 25, as amended, (the "Act") provides that a municipality has the capacity, rights, powers and privileges of a natural person for the purpose of exercising the authority conferred upon a municipality to govern its affairs as it considers appropriate.

**AND WHEREAS** section 5(3) of the Act provides that such power shall be exercised by by-law, unless the municipality is specifically authorized to do so otherwise.

**AND WHEREAS** it is deemed expedient that the proceedings of the Council of The Corporation of the Town of Kingsville (the "Town") be confirmed and adopted by by-law.

## NOW THEREFORE THE COUNCIL OF THE CORPORATION OF THE TOWN OF KINGSVILLE ENACTS AS FOLLOWS:

- The actions of the Council at its June 27, 2017 Special Meeting in respect of each report, motion, resolution or other action taken or direction given by the Council at its meeting, is hereby adopted, ratified and confirmed, as if each resolution or other action was adopted, ratified and confirmed by its separate by-law.
- 2. The Chief Administrative Officer and/or the appropriate officers of the Town are hereby authorized and directed to do all things necessary to give effect to the actions set out in paragraph 1, or obtain approvals, where required, and, except where otherwise provided, the Mayor and the Clerk are hereby directed to execute all documents necessary and to affix the corporate seal to all such documents.
- 3. This By-Law comes into force and takes effect on the day of the final passing thereof.

READ a FIRST, SECOND and THIRD time and FINALLY PASSED this 27<sup>th</sup> day of June, 2017.